1990 - 2000 - 2010 Census, Q2 2021 Estimates & Q2 2026 Projections Calculated using TAS Retrieval





Latitude: 37.582168 Longitude: -77.497271

Will	ow Lawn	1 Mile Radius	3 Mile Radius	5 Mile Radius
	Q2 2021 Estimated Population	9,353	96,024	258,816
	Total Daytime Population	24,621	141,856	403,965
	2026 Projected Population	10,089	97,137	261,569
	2010 Census Population	7,692	88,548	239,762
	2000 Census Population	9,180	86,490	228,551
Population	1990 Census Population	9,160	87,849	226,031
ula	Historical Annual Growth 1990 to 2000	0.02%	-0.16%	0.11%
tion	Historical Annual Growth 2000 to 2010	-1.75%	0.24%	0.48%
	Estimated Annual Growth 2010 to 2021 Projected Annual Growth 2021 to 2026	1.75% 1.53%	0.72% 0.23%	0.68% 0.21%
	Population in Group Quarters	138	4,503	13,148
	Transient Population (not included in pop counts) Seasonal Population (not included in pop counts)	189 17	1,426 196	3,304 433
	Seasonal Population (not included in pop counts)	17	190	433
	Q2 2021 Estimated Households	4,473	44,842	113,761
	2026 Projected Households	4,835	45,299	115,180
	2010 Census Households	3,642	41,130	104,199
Но	2000 Census Households	4,388	40,673	101,119
Households	1990 Census Households	4,482	41,198	98,475
holo	Historical Annual Growth 1990 to 2000	-0.21%	-0.13%	0.27%
sp	Historical Annual Growth 2000 to 2010	-1.85%	0.11%	0.30%
	Estimated Annual Growth 2010 to 2021	1.84%	0.77%	0.78%
	Projected Annual Growth 2021 to 2026	1.57%	0.20%	0.25%
	Persons per Household	2.06	2.04	2.16
	HH Income \$500,000 or more	3.06%	2.11%	1.48%
	HH Income \$250,000 to \$499,999	3.63%	2.50%	1.76%
	HH Income \$200,000 to \$249,999	8.48%	5.86%	4.12%
	HH Income \$175,000 to \$199,999	4.78%	4.53%	3.18%
	HH Income \$150,000 to \$174,999	7.00%	5.45%	4.24%
	HH Income \$100,000 to 149,999	18.76%	16.86%	14.66%
5	HH Income \$75,000 to 99,999	14.30%	11.90%	12.10%
Income	HH Income \$50,000 to 74,999	13.08%	16.01%	17.10%
ne	HH Income \$35,000 to 49,999	8.76%	12.12%	13.30%
	HH Income \$25,000 to 34,999	6.16%	7.90%	8.84%
	HH Income \$15,000 to 24,999	6.27%	7.27%	8.48%
	HH Income \$0 to 14,999	5.74%	7.49%	10.73%
	Average Household Income	\$129,329	\$111,819	\$91,993
	Median Household Income	\$91,675	\$73,602	\$61,816
	Per Capita Income	\$62,574	\$52,813	\$41,090
Gen	Male Population	4,487	46,669	124,815
Gender	Female Population	4,865	49,356	134,001

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Aug 13, 2021



Latitude: 37.582168 Longitude: -77.49727
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Wil	low Lawn	1 Mile Radius	3 Mile Radius	5 Mile Radius
	Age 0 - 5	7.07%	7.26%	6.99%
	Age 5 - 14	13.42%	11.69%	11.48%
	Age 14 - 18	4.42%	3.65%	4.06%
	Age 18 - 22	2.98%	8.14%	8.70%
	Age 22 - 25	1.76%	3.10%	3.48%
	-			
	Age 25 - 30	3.19%	3.58%	4.78%
	Age 30 - 35	4.58%	7.21%	7.33%
	Age 35 - 40	8.92%	9.45%	8.48%
ota	Age 40 - 45	9.29%	7.58%	6.95%
by	Age 45 - 50	7.81%	6.14%	5.84%
l Popula by Age	Age 50 - 55	6.17%	5.55%	5.43%
Total Population by Age	Age 55 - 60	5.86%	5.45%	5.58%
on	Age 60 - 65	6.06%	5.35%	5.58%
	Age 65 - 70	5.56%	4.97%	5.05%
	-	4.96%		
	Age 70 - 75		4.30%	4.12%
	Age 75 - 80	3.21%	2.90%	2.78%
	Age 80 - 85	2.46%	1.83%	1.78%
	Age 85 and over	2.28%	1.84%	1.60%
	Median Age	42.0	37.8	36.9
	Average Age	40.8	38.5	38.0
	Age 0 - 5	7.54%	7.62%	7.38%
	Age 5 - 14	14.33%	12.25%	12.09%
	Age 14 - 18	4.62%	3.82%	4.27%
	Age 18 - 22	3.11%	8.06%	8.69%
	Age 22 - 25	1.90%	3.27%	3.74%
	Age 25 - 30	3.52%	3.78%	5.13% 7.42%
_	Age 30 - 35 Age 35 - 40	5.22% 8.69%	7.22% 9.52%	7.42% 8.57%
Male Poj by <i>i</i>	Age 40 - 45	9.72%	7.97%	7.19%
e Po	Age 45 - 50	8.50%	6.53%	6.13%
орг Ас	Age 50 - 55	6.25%	5.78%	5.55%
pulation Age	Age 55 - 60	6.12%	5.49%	5.52%
ion	Age 60 - 65	5.85%	5.26%	5.37%
	Age 65 - 70	5.01%	4.74%	4.70%
	Age 70 - 75 Age 75 - 80	4.26%	3.98% 2.41%	3.75% 2.32%
	Age 80 - 85	2.39% 1.79%	2.41%	2.32% 1.32%
	Age 85 and over	1.20%	0.95%	0.88%
	Median Age	40.6 38.7	37.1 37.2	35.7
	Average Age	38.7	37.2	36.6

1990 - 2000 - 2010 Census, Q2 2021 Estimates & Q2 2026 Projections Calculated using TAS Retrieval



Aug 1	3, 2021	Latitude: 37.582	168 Longitude	e: -77.49727
Wil	low Lawn	1 Mile Radius 3	Mile Radius 5	Mile Radius
	Age 0 - 5	6.65%	6.93%	6.62%
	Age 5 - 14	12.58%	11.16%	10.90%
	Age 14 - 18	4.23%		
	-		3.50%	3.87%
	Age 18 - 22	2.86%	8.22%	8.71%
	Age 22 - 25	1.63%	2.94%	3.25%
	Age 25 - 30	2.89%	3.38%	4.45%
Л	Age 30 - 35	3.99%	7.20%	7.25%
em	Age 35 - 40	9.14%	9.39%	8.39%
iale t	Age 40 - 45	8.89%	7.21%	6.74%
Female Population by Age	Age 45 - 50	7.19%	5.78%	5.56%
Ag	Age 50 - 55	6.10%	5.34%	5.32%
eula	Age 55 - 60	5.62%	5.41%	5.64%
ıtic	Age 60 - 65	6.25%	5.44%	5.77%
ň	Age 65 - 70	6.06%	5.18%	5.38%
	Age 70 - 75	5.62%	4.60%	4.47%
	Age 75 - 80	3.96%	3.37%	3.21%
	Age 80 - 85	3.08%	2.28%	2.21%
	Age 85 and over	3.27%	2.68%	2.26%
	Median Age	43.4	38.6	38.0
	Average Age	42.7	39.7	39.4
Race / Ethnicity	Q2 2021 Estimated Population	9,353	96,024	258,816
Ce .	% of Total Population: Eth White	82.1%	71.2%	54.2%
Ū,	% of Total Population: Eth Black	7.9%	16.4%	32.7%
thr	% of Total Population: Eth Asian	3.9%	3.5%	4.4%
nici	% of Total Population: Hispanic	4.1%	6.1%	5.5%
ty	% of Total Population: Eth Other	1.9%	2.7%	3.1%
	Adult Population (25 Years or Older)	6,580	63,523	168,982
	Elementary (0 to 8)	2.51%	3.03%	3.29%
	Some High School (9 to 11)	2.88%	5.13%	6.82%
<u>ይ</u> ፲	High School Graduate (12)	13.41%	15.01%	19.40%
l de la	Educated Population Age 25+: Associates	4.7%	4.6%	6.1%
22 22	Degree	1.770	1.070	0.170
Education (Age 25+)	Educated Population Age 25+: Bachelors	36.9%	33.3%	27.5%
	Degree Educated Population Age 25+: Graduate	25.7%	22.9%	18.1%
	Degree			
	Educated Bachelors Degree and Greater	62.7%	56.2%	45.7%
	1 Person Household	40.27%	40.66%	37.80%
Т	2 Person Household	33.11%	34.07%	32.99%
Hous Ty	3 Person Household	13.41%	12.78%	14.32%
useho Type	4 Person Household	9.15%	8.17%	9.12%
sehold /pe	5 Person Household	2.68%	2.79%	3.56%
d	6 Person Household	0.91%	0.98%	1.35%
	7+ Person Household	0.48%	0.56%	0.85%
-	Total Housing Units	4,743	48,334	123,527
ğ	Owner Occupied Percent	65.73%	47.99%	46.06%
Housing	Renter Occupied Percent	28.58%	44.79%	46.04%
ŋg	Vacant Housing Percent	5.69%	7.22%	40.04 % 7.91%
-	-			44.73%
	For Rent (Census 2000)	41.73%	45.45%	44.73%

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Aug 1	3, 2021	Latitude: 37.582	2168 Longitud	e: -77.497271
Will	low Lawn	1 Mile Radius 3	Mile Radius 5	Mile Radius
	For Sale (Census 2000)	16.66%	16.59%	16.38%
Housing	Rented or Sold, not yet occupied (Census 2000)	11.17%	10.39%	11.37%
sin	Seasonal (Census 2000)	15.46%	13.66%	8.87%
Ðı	Other (Census 2000)	14.97%	13.91%	18.65%
	Homes Built 1990 to 2000	1.92%	2.35%	5.66%
Homes Bui By Year	Homes Built 1980 to 1989	3.33%	4.91%	10.10%
om By	Homes Built 1970 to 1979	4.56%	8.74%	15.07%
es Ye	Homes Built 1960 to 1969	16.22%	13.09%	16.66%
Bu ∋ar	Homes Built 1950 to 1959	36.64%	23.20%	19.98%
iit	Homes Built 1940 to 1949	25.46%	17.05%	11.79%
	Homes Built Before 1939	11.88%	30.66%	20.74%
	Property Value \$1,000,000 or more	3.71%	5.53%	3.18%
	Property Value \$750,000 to \$999,999	5.99%	7.55%	5.02%
	Property Value \$500,000 to \$749,999	15.90%	13.79%	10.24%
	Property Value \$400,000 to \$499,999	18.50%	13.44%	11.36%
Home Value (Owner Occupied)	Property Value \$300,000, to \$399,999	20.83%	19.05%	19.22%
N H	Property Value \$200,000 to \$299,999	21.38%	24.07%	28.51%
Home Value wner Occupi	Property Value \$150,000 to \$199,999	8.43%	8.89%	11.27%
O C V	Property Value \$100,000 to \$149,999	3.22%	3.48%	6.35%
cul	Property Value \$60,000 to \$99,999	0.28%	1.06%	2.13%
pie	Property Value \$40,000 to \$59,999	0.07%	0.23%	0.34%
d)	Property Value \$0 to \$39,999	0.55%	0.69%	1.07%
	Average Home Value	\$434,573	\$470,238	\$389,696
	Median Home Value	\$374,423	\$354,957	\$298,875
	Median Rent	\$556	\$615	\$599
	Employed Civilian Population 16+ by Occupation	5,020	51,065	131,948
	Managerial/Executive	23.69%	20.23%	16.71%
Ē	Professional Specialty	36.10%	30.65%	27.25%
(Emplo	Healthcare Support	1.55%	2.38%	3.10%
olo	Sales	9.44%	11.26%	11.37%
yec O	Office & Administrative Support	8.70%	9.68%	11.28%
0.0	Protective Service	0.71%	1.20%	1.82%
ivi	Food Preparation	4.42%	6.06%	7.02%
atio ian	Building Maintenance & Cleaning	2.92%	2.33%	3.28%
no NS /	Personal Care	2.64%	3.68%	3.83%
Δge	Farming, Fishing, & Forestry	0.35%	0.10%	0.18%
e 1	Construction	2.88%	5.29%	5.01%
Occupation yed Civilians Age 16+)	Production & Transportation	6.59%	7.14%	9.13%
	Percent White Collar Workers	79.48%	74.20%	69.72%
	Percent Blue Collar Workers	20.52%	25.80%	30.28%



ug 1:	3, 2021	Latitude: 37.58216	8 Longitude	e: -77.49727
Will	ow Lawn	1 Mile Radius 3 M	ile Radius 5	Mile Radius
	Agriculture/Mining/Construction	4.19%	5.47%	5.02%
Ē	Manufacturing	5.09%	4.94%	4.98%
m En	Transportation	2.66%	3.71%	4.38%
lqr	Information	1.20%	2.03%	1.81%
	Wholesale/Retail	11.16%	12.11%	13.41%
Employment by Industry	Finance, Insurance, Real Estate	17.10%	11.84%	9.80%
vi nt	Professional Services	13.12%	11.34%	9.14%
by	Management Services	0.09%	0.18%	0.16%
ת ל	Administrative/Waste Services	3.55%	3.53%	4.399
A du	Educational Services	25.05%	25.33%	25.849
e 1	Entertainment Services	8.15%	10.39%	11.03%
<u>-</u> 4	Other Professional Services	4.05%	4.80%	5.15%
	Public Administration	4.03 %	4.32%	4.89%
		4.57 /0	4.52 /0	4.037
	Drive to Work Alone	80.27%	78.19%	77.12%
Tr	Drive to Work Carpool	10.27%	8.98%	10.86%
an	Travel to Work by Public Transportation	2.32%	4.04%	4.55%
sp	Drive to Work on Motorcycle	0.12%	0.15%	0.119
Transportation To Work	Drive to Work on Bicycle	0.70%	1.15%	0.889
ati rk	Walked to Work	2.06%	3.97%	3.46%
on	Other Means	0.90%	0.56%	0.60%
	Work at Home	3.36%	2.97%	2.42%
	Travel to Work in Less than 5 Minutes	1.54%	2.41%	2.05%
	Travel to Work in 5 to 9 Minutes	13.91%	12.53%	10.91%
	Travel to Work in 10 to 14 Minutes	23.55%	22.45%	19.73%
Travel Time	Travel to Work in 15 to 19 Minutes			
av To		24.90%	24.08%	23.65%
<u>≤ e</u>	Travel to Work in 20 to 29 Minutes	23.15%	23.81%	25.29
ırk Tin	Travel to Work in 30 to 44 Minutes	8.63%	9.65%	12.379
le	Travel to Work in 45 to 59 Minutes	1.28%	1.83%	2.619
	Travel to Work in 60 Minutes or more	3.00%	3.36%	3.379
	Average Travel Time to Work	17.5	18.3	19.
	No Vehicles	5.98%	10.31%	11.62%
- <	1 Vehicle	37.86%	38.02%	39.62%
'eh	2 Vehicles	41.17%	37.01%	34.139
Vehicles ner HH	3 or more vehicles	14.99%	14.66%	14.63%
	Average Number of Vehicles	1.7	1.6	1.
0	Births (last 12 months)	78	1,025	2,97
hai	Deaths (last 12 months)	84	749	1,95
Change	Migration (last 12 months)	254	893	-3
5 5	Workplace Establishmente	1 000	4 700	10.00
Work	Workplace Establishments	1,082	4,790	10,36
ŚŔ	Workplace Employees (FTE)	21,360	86,144	195,00

1990 - 2000 - 2010 Census, Q2 2021 Estimates & Q2 2026 Projections Calculated using TAS Retrieval

_		T Wille Haulus	5 Mile haulus	
	Population in HH	9,215	91,522	245,669
	Category A - Crème de la Crème	50.01%	23.98%	16.19%
	Category B - Urban Cliff Hangers	0	0	1.61%
	Category C - Urban Cliff Dwellers	0	3.78%	4.20%
stin	Category D - Seasoned Urban Dwellers	0	0.90%	1.21%
nate	Category E - Thriving Alone	28.80%	32.46%	18.91%
d Po	Category F - Going it Alone	10.30%	20.99%	18.50%
pula	Category G - Struggling Alone	10.73%	1.24%	0.46%
atior	Category H - Single in the Suburbs	0	4.97%	5.69%
ן by	Category I - Married in the Suburbs	0	0	1.38%
Cat	Category J - Retired in the Suburbs	0	0	1.29%
Estimated Population by Category	Category K - Living with Nature	0	0	0
~	Category L - Working with Nature	0	0	0
	Category M - Harlem Gateway	0.16%	8.43%	26.04%
	Category N - Espaniola	0	0	0
	Category O - Specialties	0	3.25%	4.52%
Apparel, Footwear, and Jewelry	Total Apparel and Footwear	\$5,826,362	\$55,983,984	\$145,375,16 8
arel, Ind	Total Men and Boys Apparel	\$1,518,130	\$14,757,057	\$38,011,430
lev	Total Women and Girls Apparel	\$2,670,568	\$25,498,102	\$65,815,950
) elr	Total Children Under 2 Apparel	\$170,117	\$1,842,066	\$4,965,774
vea y	Total Footwear	\$1,467,547	\$13,886,760	\$36,582,015
ŗ,	Jewelry, watches, and repair	\$292,277	\$2,794,085	\$6,884,337
Au	Gasoline including diesel	\$8,182,490	\$79,854,182	\$211,707,68 3
Automot	Total Automotive Parts, Tires, and Service	\$3,727,604	\$35,876,179	\$94,232,235
lot	Automotive Parts/Equip./Acc./Fluids (no svc)	\$268,008	\$2,693,311	\$7,327,219
ive	Automotive Tires - purchase, replace, install	\$633,285	\$6,012,212	\$15,708,904
	Automotive Services (incl. parts and labor)	\$2,826,313	\$27,170,703	\$71,196,191
Building Suppl Hardware, Lawn &	Total Maintenance and Repair Services	\$3,331,668	\$31,638,142	\$81,332,052
ppli &	Total Maintenance and Repair Commodities	\$988,259	\$9,129,385	\$23,609,412
ies, Gar	Lawn and garden supplies and equipment	\$750,500	\$7,186,483	\$18,868,438
lies, Garden	Paints, wallpaper and supplies Power and Hand Tools	\$96,264 \$217,692	\$912,589 \$2,107,991	\$2,388,709 \$5,604,945
		φ217,092	ψ2,107,331	ψJ,UU4,940

Aug 13, 2021

Willow Lawn



Latitude: 37.582168 Longitude: -77.497271 1 Mile Radius 3 Mile Radius 5 Mile Radius

1990 - 2000 - 2010 Census, Q2 2021 Estimates & Q2 2026 Projections Calculated using TAS Retrieval



Aug 13				82168 Longitu	
	ow Lawn		1 Mile Radius		
Electronics, Games, and Media	Televisions and Video players Sound components, radios, portable audio Video Game Hardware and Software CDs and DVDs		\$334,034 \$65,370 \$131,511 \$42,834	\$3,313,148 \$627,794 \$1,329,928 \$421,002	\$8,637,782 \$1,612,893 \$3,538,006 \$1,108,905
Grocery and Liquor/Beer/Wine	Food/Goods/Beverages at Grocery Stores		\$24,958,342	\$248,286,99 0	\$667,288,37 3
y and er/Wir	Food/Nonalcoholic Beverages at Grocery Stores		\$21,475,130	\$213,353,75 4	\$572,627,82 6
пe	Liquor/Beer/Wine-Retail Stores		\$1,169,960	\$11,367,605	\$29,098,491
	Musical Instruments and Accessories		\$114,168	\$1,120,720	\$2,810,538
Hobby/Special Interest	Pets, Pet supplies, Vet services Photographer Fees Reading: Books, Magazines, Newspapers		\$2,448,383 \$61,254 \$261,109	\$23,169,035 \$577,681 \$2,499,940	\$60,626,760 \$1,389,857 \$6,554,963
ecia	Recreational Lessons		\$427,568	\$3,755,594	\$8,902,968
al Inte	Sewing: Machines, Material, Drapery/Slip Covers		\$304,682	\$2,985,559	\$7,756,620
rest	Sporting Goods and Exercise Equipment Toys, Games, and Hobbies		\$627,745 \$267,787	\$6,135,484 \$2,602,993	\$15,792,992 \$6,696,452
	Floor coverings (non-permanent)		\$92,922	\$867,098	\$2,198,829
Home Furnishings and Equipment	Furniture (incl. mattress/springs) Household textiles, linens, draperies Mattress and springs Major Appliances Total Housewares and small appliances Window coverings		\$1,937,797 \$420,130 \$389,880 \$947,384 \$411,936 \$92,733	\$18,758,371 \$4,061,632 \$3,819,877 \$8,693,537 \$4,024,101 \$909,789	\$48,275,905 \$10,689,112 \$9,852,022 \$22,288,469 \$10,691,444 \$2,240,220
Medi	Total Drugs		\$2,309,481	\$22,585,831	\$60,534,204
cal Services and Supplies	Total Medical Supplies (incl. eyeglasses) Eyeglasses and contact lenses Physician's services Dental services Eyecare services Lab tests, x-rays		\$939,511 \$526,712 \$1,389,517 \$2,183,027 \$375,284 \$362,855	\$8,868,301 \$5,001,065 \$12,985,072 \$21,000,101 \$3,494,723 \$3,427,056	\$23,212,686 \$12,971,700 \$33,243,962 \$55,063,710 \$9,100,438 \$8,844,256
	Cosmetics, perfume, bath preparations		\$746,908	\$7,227,069	\$18,975,347
P	Cellular phone service		\$4,645,733	\$45,215,329	\$119,554,85 3
Personal Care and Other Services	Day care centers, nursery, and preschools Dry Cleaning services Floristry: indoor plants, fresh flowers Insurance: Home/Vehicle/Life (excl. health)		\$1,392,490 \$160,327 \$184,835 \$10,007,652	\$11,606,701 \$1,452,898 \$1,727,330 \$95,672,129	\$27,043,019 \$3,521,981 \$4,425,679 \$251,372,09 8
e and ces	Postage and stationery Tobacco products and supplies Total Personal care services Total Personal care products (incl. cosmetics)		\$487,548 \$1,293,186 \$1,460,393 \$1,603,973	\$4,645,169 \$13,415,536 \$13,845,583 \$15,498,029	8 \$12,326,636 \$37,297,274 \$35,723,629 \$40,921,884
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Aug 1	3, 2021	Latitude: 37.5	82168 Longiti	ude: -77.497271
Wil	low Lawn	1 Mile Radius	3 Mile Radius	5 Mile Radius
	Total meals at restaurants (except on trips)	\$11,961,220	\$114,760,95 0	\$299,847,58 5
	Snacks & Non-alcoholic Bevs	\$903,427	\$8,702,459	\$22,752,080
Re	Breakfast and Brunch	\$1,237,353	\$12,001,449	\$31,790,745
sta	Lunch	\$3,674,558	\$35,514,584	\$93,403,279
Restaurants	Dinner	\$6,145,885	\$58,542,444	\$151,901,44 1
ts	Total Quick Service Restaurants	\$5,423,780	\$52,995,060	\$140,250,40 5
	Total Full Service Restaurants	\$6,537,428	\$61,765,869	\$159,597,01 0