

#### NYSE: FRT

# **Company Profile**

Fully integrated real estate company focused on the ownership, operation and development of high-quality retail properties, including shopping centers and urban mixed-use properties.



# 54 consecutive years of



# **Investment Highlights**

Open air properties located in drivable first ring 1st Ring suburbs of 9 major metropolitan markets. Suburbs Diverse income stream by market, region, use, format, tenant & tenant category with contractual near term upside. De-risked development pipeline of new product at established places in markets with significant demand drivers. Strong balance sheet with ample liquidity and a visible path to pre-pandemic leverage metrics. 

Tenured management team with dividend & growth track record throughout various real estate and economic cycles.

Sustainability-minded company with a strong commitment to our tenants, communities, employees and stakeholders.

#### STRATEGICALLY SELECTED

## **Metropolitan Markets**



#### **PORTFOLIO DEMOGRAPHICS**

Unmatched combination of density & affluence sets our centers apart.



Source: Trade Area Systems as of September 2021. Calculated on a weighted-average basis. 3-mile radius.

## 2022E PROPERTY OPERATING INCOME BY FORMAT

# **Diversified Formats**





### **FLEXIBILITY & EXPERTISE Diversified Uses**







Office

#### AS OF MARCH 31, 2022

## **Top 10 Tenants**

| TENANT NAME       | PERCENTAGE OF TOTAL<br>ANNUALIZED BASE RENT | NUMBER OF<br>STORES LEASED |
|-------------------|---|----------------------------|
| TJX               | 2.69  | 33                         |
| Ahold             | 1.80  | 12                         |
| NetApp            | 1.79  | 1                          |
| splunk>           | 1.53  | 1                          |
| ♦CVS              | 1.46  | 22                         |
| G A P             | 1.37  | 27                         |
| LA FITNESS.       | 1.36  | 10                         |
|                   | 0.94  | 6                          |
| Kroger            | 0.90  | 12                         |
| BANK OF AMERICA 🤎 | 0.89  | 27                         |

## **Contact Information**

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#### **FINANCIAL HIGHLIGHTS**

#### **Ample Liquidity**

- ~\$1.3 billion of liquidity in cash and undrawn credit facility availability
  - \$1 billion undrawn credit facility availability
  - \$158 million of cash and cash equivalents as of 3/31/22
  - \$175 million of common equity available under forward contracts

#### A ROBUST PIPELINE

## **Expansions and Redevelopment**



Assembly Row Phase 3

277,000 SF of office, 500

residential units, 56,000 SF

Expected Cost: \$475 million

Projected ROI: 6%

SOMERVILLE

of retail



Pike & Rose Phase 3

SF of retail

NORTH BETHESDA, MD

212,000 SF of office, 7,000

Expected Cost: \$132 million

Projected ROI: 6 - 7%



Pike & Rose Phase 4 266,000 SF of office, 10,000

SF of retail Expected Cost: \$193 million Projected ROI: 6%



SAN JOSE C

376.000 SF of office Expected Cost: \$308 million Projected ROI: 6 - 7%



Darien Commons DARIEN C

Demolition of a 45,000 SF anchor space, addition of 75,000 SF of new retail space, 122 rental apartments Expected Cost: \$115 million Projected ROI: 6%



**5 Additional Projects** VARIOUS LOCATIO

\$198 million of development in process at 5 additional properties

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